

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 00987 260825Z

17

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 013210

P R 251410Z FEB 76
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 6867

UNCLAS STOCKHOLM 0987

FOR: BIC/OIM:TRAFTON

E.O. 11652: N/A

TAGS: BEXP, SW

SUBJECT: PROCUREMENT FOOD/PACK

1. REFERENCE USDOC 2101. MR. BENGT JOHANSSON ACCEPTS COPY REF CABLE AS SUFFICIENT EVIDENCE DISTRIBUTION AGREEMENT ACCEPTED BY MR. B. KATZ OF TELESONIC-TRESCOTT AND IS READY TO PAY AND PROCESS DOCUMENTS.
2. MR. JOHANSSON HAS BACKGROUND INFORMATION FOR CATALOG TEXT BUT DOES NOT KNOW WHICH PRODUCTS KATZ WILL SHIP.
3. PLEASE CONVEY FOLLOWING FROM MR. JOHANSSON TO MR. KATZ: RECOMMENDS EXHIBIT OF A) BAG OPENERS; B) BAG SEALERS; C) IFWS POLLY WRAPPER; AND D) ONE-WAY SANITARY PALLET.
4. PALLET IS PRODUCED BY ANOTHER COMPANY OWNED BY MR. KATZ. IF DESIRED IT WILL BE FEATURED IN CATALOG AND DISPLAY BOOTH UNDER THE NAME OF THE MANUFACTURING COMPANY (NOT PRESENTLY KNOWN BY MR. JOHANSSON).
5. THE SIMPLE VERSION SHRINK WRAPPING EQUIPMENT MADE BY TELESONIC-TRESCOTT IS NOT REPEAT NOT CONSIDERED COMPETITIVE HERE.

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6. PLEASE HAVE MR. KATZ TELEX MR. JOHANSSON (TELEX

NO. SWEDEN 32380 ANSWERBACK EUROMAC) LISTING THE
PRODUCTS HE DECIDES TO SHIP.

7. MR. JOHANSSON WANTS KATZ' NEW YORK OFFICE TELEX
NO. AND CONSIDERS MATTER URGENT.
STRAUSZ HUPE

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NNN

Message Attributes

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Disposition Approved on Date:
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Disposition Comment:
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